

## **Convergys Makes Enterprise Digital Guardian Purchase for Secure Outsourcing and Partners with Verdasys to Deliver Managed Data Protection Services**

**Waltham, MA – November 15, 2006** - Verdasys, Inc., the leader in business process integrity solutions for information risk management, announced today that Convergys Corporation has signed an enterprise agreement for implementation of Digital Guardian across its operations. The agreement calls for the deployment of Digital Guardian for data protection and information risk management throughout Convergys' U.S. and overseas operations to advance the standard of care in protecting customer data and assuring the privacy and integrity of information in its business processes. Additionally, Convergys and Verdasys have entered into a strategic partnership for delivering managed data protection services to Convergys customers. In doing so, the companies have agreed to provide a first-ever service for secure outsourcing, meeting the risks and regulatory demands inherent to sharing personal and proprietary information with partners and service providers.

“We see Verdasys as a true partner in helping us protect our customers’ data and in providing us with an extraordinary information risk management platform for auditing and controlling the flow of information throughout global operations,” said Bob Lyons, Senior Vice President of Convergys. “The ability to continuously audit sensitive data use and implement real-time, risk-appropriate controls for provably secure outsourcing is a key competitive advantage in the IT outsourcing, business process outsourcing, and call center business. There is an enormous market for these solutions for our customers as well, and we’re very excited about the potential Digital Guardian enabled managed data protection services brings to our business.”

Verdasys Digital Guardian is a comprehensive and proven solution for creating a secure “virtual perimeter” around a global enterprise, protecting data and tracking the flow of critical information anywhere in the world. Whether on PCs, laptops, or servers – inside or outside the organization – Verdasys Digital Guardian is there to monitor, log, and, as necessary, apply the right level of controls on actions by trusted users. With a central server console to deploy and monitor autonomous security agents, Digital Guardian logs user data actions and applies pre-defined rules to ensure that all users, including system administrators and within outsourced operations, are using applications and data properly. By applying a granular scale of controls appropriate to each source or risk, Digital Guardian maximizes protection while minimizing interference or disruption of business processes.

“We are delighted to be working with Convergys as an enterprise customer and global partner for secure outsourcing and managed data protection services,” said Seth Birnbaum, CEO of Verdasys. “Convergys is a visionary and innovative company in the call center business, and we’re thrilled to play a role in expanding their business. They are taking a leadership position in secure outsourcing, driving best practices for protecting customer information. They walk the walk...it’s simply outstanding!”

### **About Convergys**

Convergys Corporation (NYSE: CVG) is a global leader in providing customer care, human resources, and billing services. Convergys combines specialized knowledge and expertise with solid execution to deliver outsourced solutions, consulting services, and software support. Clients in more than 70 countries speaking nearly 35 languages depend on Convergys to manage the increasing complexity and cost of caring for customers and employees. Convergys serves the world's leading companies in many industries including communications, financial services, technology, and consumer products.

Convergys is a member of the S&P 500 and a Fortune Most Admired Company. Headquartered in Cincinnati, Ohio, Convergys has more than 68,000 employees in 75 customer contact centers, three data centers, and other facilities in the United States, Canada, Latin America, Europe, the Middle East, and Asia. For more information visit [www.convergys.com](http://www.convergys.com)

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## **About Verdasys**

Verdasys' Digital Guardian is the only product platform that delivers the fundamental elements of Business Process Integrity under a scalable architecture with customer proven technology. Business Process Integrity protects information, applications and processes essential to maintaining the market value, proprietary assets, intellectual property, reputation & process integrity of a global enterprise. The Digital Guardian platform is in use by government agencies, and by leaders in financial, pharmaceutical, insurance, healthcare, manufacturing, entertainment, and other industries around the world. Verdasys customers use Digital Guardian to comprehensively protect data wherever it's used. Verdasys is headquartered in Waltham, MA. For more information, please visit <http://www.verdasys.com>.

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